



Opening: Technical Sales Representative

Location: Hamden, CT 06517 (On-Site)

Pay: Salaried (TBD) + benefits package

Job description

The ideal candidate will be a "people person" with a solid understanding of the basic principles of chemistry and environmental science. They should be a well organized self-starter, able to manage daily office and customer service tasks, while pivoting to impromptu technical assignments when necessary. This candidate should be able to communicate confidently via telephone and email, work efficiently in a traditional office setting, and travel when necessary.

Responsibilities

- Manage new/existing accounts through customer communication, quotations, order processing, technical support, etc.
- Generate new leads and tackle existing leads to contribute to business growth.
- Attend trade shows and conferences.

Qualifications

- Bachelor's degree (with some chemistry/environmental science preferred)
- Proficient in Microsoft Office
- Strong organizational, communication, and analytical skills.

How to Apply

Please submit a resume/CV with cover letter to SALES@DEXSIL.COM